

Patricia and Alex Wagner
44 Crescent Drive, Ringwood, NJ 07456

December 3, 2014

Sheerlee Mischel
Sales Associate
Keller Williams Village Square
257 East Ridgewood Ave.
Ridgewood, NJ 07450

Dear Sheerlee:

Thank you for taking so much time with me and Alex in our search for a "downsized" home. As you know, it is a major lifestyle change to look for your next home after living in a home for several years that has already been made personal and special. Although we found it too difficult to make that change at this time, we wanted to commend you on your dedication, persistence and sensitivity to our needs and feelings. It is our immense pleasure to recommend your expertise and special skills to any individual, family or "baby boomers" like us in the most important decision of selecting a new home. These are a few of the reasons you would be an asset to anyone searching for real estate:

- During the initial meeting with us, you took notes and made a point of trying to find out our specific needs and had a genuine interest in our personal goals as well.
- You made excellent use of the relevant search engines and real estate databases to quickly find us a variety of options and open houses to visit.
- You were always in touch with us by email and by phone when necessary to discuss any potential problems with the sale of our house which included a potential flood zone issue, but you resolved that issue in short order with your professional contacts in the field.

Although we ultimately came to the conclusion that we were just not ready to move from our current home, it was no reflection on your skills as a realtor. We would and will recommend you to anyone that is looking for a new home. In the future, when we can be more serious about our next home, you will be the first person we call.

Thank you for your professional style, savvy realtor skills and pleasant manner.

Sincerely,


Pat and Alex Wagner