

The Lieberman Family wanted to thank you for selling our home in Westwood, NJ. in November, 2014. The moment you came for a consult you were most professional. You were able to listen to our concerns as 1st time home sellers. We were nervous about putting our 100 year old home on the market, and unsure of the whole process. We were planning a move to another state, and had a lot of uncertainties. You were able to listen to everything we had to say and make us feel that we were not just selling a house, but our home.

You walked us through the entire process and provided insight and support along the way. When you walked through the home you helped us figure out how we needed to declutter. This was difficult and emotional for us because this is where we raised our daughter. You were able to help us decide what to store and what items to take. You told us that the new owners are looking to make it their home.

Our house needed a little work with a painter and some minor repairs. You kept us from spending unnecessary money. We wanted to spend more and you showed us how to make the best of what we had. That was the best advice. You were right.

When it was time to actually be on the market you rocked it. Your pictures from the photographer were amazing, and as a result we sold for over asking. This only happened because you set up a brokers open and then were available for all the showings. You read both the market and potential buyers very well. We think the turn out was great because of your marketing skills. Going door to door really worked! From all of your hard work on our house you were able to get our friend Diana and her family to sell and buy with you too!

Shirlee, Thank you so much. You are not only our realtor, but our friend. We are so happy that you represented us. We were sad to leave NJ, but are so happy in VA! You made our house look so good it was hard to leave!

The Liebermans

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